



**FREE BUSINESS SEMINARS**

The Myths and Truths of Employment  
Retirement Plans: What Every Business &  
Non-Profit Should Know!

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Town of North Hempstead  
Business & Tourism Development Corporation  
Business Seminar Series  
220 Plandome Road  
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# Town of North Hempstead Business & Tourism Development Corporation

## SEMINAR SERIES

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**Roy Smitheimer, Deputy Director**  
North Hempstead Business & Tourism  
Development Corporation  
516-869-7614

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## Business Development Seminar Series

Led by the dynamic  
team of **Peter Janowsky** and **John Ryan** (The  
Ryan-Janowsky Wealth  
Management Group),  
presenting speakers **Paul  
Carmichael** (Strategist  
at United Benefit Pen-  
sions), **Jeffrey Isaac**  
(Managing Director, Mass  
Mutual Retirement Ser-  
vices), **William**



**Schories** (VP, Oppenheimer Funds) and **Gary  
Thayer, ESQ** (Archer, Byington, Glennon & Lev-  
ine) **discuss the benefits of employer spon-  
sored retirement plans.**

### Topics to be covered include:

- \* Asset Allocations
- \* Fiduciary Responsibility
- \* Compliance Issues
- \* 401(k)'s \* 403(b)'s \* SEP's \* SIMPLE IRA's
- \* Cash Balance Plans \* How Investing in Tax  
Deferred Plans Work \* Attract Key Talent

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# The Myths & Truths of Employer Retirement Plans: What Every Business & Non-Profit Should Know!

## Purpose:

To inform North Hempstead entrepreneurs on how to put money aside for their retirement years.

## Location:

Harbor Links Club House  
One Fairway Drive  
Port Washington, NY 11050

## Date and Time:

Thursday - May 28, 2015  
8:00 am - 10:00 am

## Speakers:

### **Gary Thayer, Esq.**

Counsel

Archer, Byington, Glennon & Levine  
Melville, New York

### **Paul Carmichael**

Strategist

United Benefit Pensions  
Melville, New York

### **William Schories, CRPS**

VP - Senior Retirement Consultant  
Oppenheimer Funds  
New York, New York

### **Jeffrey Isaac**

Managing Director

MassMutual Retirement Services  
Merrick, New York



## Speakers:

### **Peter Janowsky/John Ryan**

VP & Senior VP of Investments

The Ryan - Janowsky Wealth Management Group  
Janney Montgomery Scott LLC  
Garden City, New York

## **The Myths & Truths of Employer Retirement Plans: What Every Business & Non-Profit Should Know!**

### **Offering**

### **2 New York CPE Credits & 2 Human Resource HRCI Credits for Accountant & Human Resource Professionals**

This special presentation is a unique five person panel discussion designed to engage you with highly qualified professionals in their respective fields of benefit pensions, senior retirement funds, investment strategies and law.

As a small business person, you work extremely long hours to develop & build a profitable company. But, do you know what you need to do to put some of that hard earned money aside for your retirement years.

Learn the difference between 401(k)'s, 403(b)'s, SEP's, SIMPLE IRA's and Cash Balance Plans. What costs are involved for each plan. Find out how to create competitive advantages to attract and retain key talent.

For those seeking CPE/HRCI credits, additional topics include asset allocation, fiduciary responsibility and compliance issues.

Come learn what you have to do to develop and build a retirement savings plan for you & your employees. No business or non-profit is too small to implement these strategies. **Register today!**

## **FREE REGISTRATION FOR The Myths & Truths of Employer Retirement Plans: What Every Business & Non-Profit Should Know!**

**Thursday, May 28, 2015 at 8:00 am**  
**Free Continental Breakfast**

### **To Register:**

Call 516-869-7614

**OR**

Register online: at  
[www.btdc.biz/Onlineregistration.asp](http://www.btdc.biz/Onlineregistration.asp)

**OR**

Fax this form to: 516-869-2468

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*Please save this form as confirmation of your faxed registration.*

For further information, please contact:

Phone: 516-869-7614

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